

## Application for a Pre-shipment Buyer Loan

To: The Hongkong and Shanghai Banking Corporation Limited, Singapore Branch

<b>For Bank Use Only</b>									
Loan No. <input style="width: 90%;" type="text"/>	Due Date <table border="1" style="display: inline-table; border-collapse: collapse;"><tr><td style="width: 20px; height: 20px;">D</td><td style="width: 20px; height: 20px;">D</td><td style="width: 20px; height: 20px;">M</td><td style="width: 20px; height: 20px;">M</td><td style="width: 20px; height: 20px;">Y</td><td style="width: 20px; height: 20px;">Y</td><td style="width: 20px; height: 20px;">Y</td><td style="width: 20px; height: 20px;">Y</td></tr></table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		
<b>2. Instruction (Application)</b> This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).									
<input type="checkbox"/> New Application for Pre-shipment Buyer Loan (in proceeding, we acknowledge and agree that notwithstanding the loan amount requested below, the amount of the Pre-shipment Buyer Loan shall not exceed a percentage (as approved by the Bank) of the advance payment required to be paid to the supplier.) <input type="checkbox"/> Extension to existing Pre-shipment Buyer Loan (Ref No. <input style="width: 80%;" type="text"/> )									
<b>3.1 Borrower Name (the Customer)</b> <input style="width: 95%;" type="text"/>	<b>3.2 Name of Contact Person</b> <input style="width: 95%;" type="text"/>								
<b>3.3 Borrower Tel/Email</b> <input style="width: 95%;" type="text"/>	<b>3.4 Import Account Number (if known)</b> <input style="width: 95%;" type="text"/>								
<b>4.1 Loan Currency</b> <input style="width: 95%;" type="text"/>	<b>4.2 Loan Amount</b> <input style="width: 95%;" type="text"/>								
<b>4.3 Remittance Currency</b> <input style="width: 95%;" type="text"/>	<b>4.4 Remittance Amount</b> <input style="width: 95%;" type="text"/>								
<b>4.5 For the difference in Remittance Amount and Loan Amount</b> <input type="checkbox"/> Debit our Account No. <input style="width: 150px;" type="text"/> for Amount <input style="width: 150px;" type="text"/> <input type="checkbox"/> Other Instructions (please specify) <input style="width: 100%;" type="text"/>	<b>4.6 Advance Currency (if different from Remittance Currency)</b> <input style="width: 95%;" type="text"/>								
<b>4.7 Advance Amount (if different from Remittance Amount)</b> <input style="width: 95%;" type="text"/>	<b>5. Reference Number / Date (as applicable)</b> of Pro-forma Invoice / Invoice / Accepted Purchase Order / Sales Contract (stipulating the advance payment terms) <input style="width: 95%;" type="text"/>								
<b>4.8 Payment Value Date</b> <table border="1" style="display: inline-table; border-collapse: collapse;"><tr><td style="width: 20px; height: 20px;">D</td><td style="width: 20px; height: 20px;">D</td><td style="width: 20px; height: 20px;">M</td><td style="width: 20px; height: 20px;">M</td><td style="width: 20px; height: 20px;">Y</td><td style="width: 20px; height: 20px;">Y</td><td style="width: 20px; height: 20px;">Y</td><td style="width: 20px; height: 20px;">Y</td></tr></table>	D	D	M	M	Y	Y	Y	Y	
D	D	M	M	Y	Y	Y	Y		
<b>4.9 Loan Tenor</b> <input style="width: 50px;" type="text"/> days	<b>4.10 Extension for (as applicable)</b> <input style="width: 50px;" type="text"/> days								
<b>Payment Instruction for the Buyer Loan</b>									
<b>6.1 Proceeds Disposal</b> <input type="checkbox"/> Direct payment to Supplier <input type="checkbox"/> Other Instructions (please specify) <input style="width: 100%; height: 40px;" type="text"/>	<b>6.4 Supplier's Bank Name and Address</b> <input style="width: 100%; height: 40px;" type="text"/>								
<b>6.2 Supplier's Account No.</b> <input style="width: 95%;" type="text"/>	<b>6.5 Supplier's Bank SWIFT (if known)</b> <input style="width: 95%;" type="text"/>								
<b>6.3 Supplier's Name and Address</b> <input style="width: 100%; height: 40px;" type="text"/>	<b>6.6 Supplier's Bank's Correspondent Bank Name and Address</b> <input style="width: 100%; height: 40px;" type="text"/>								
<b>6.7 Supplier's Bank's Correspondent Bank SWIFT (if known)</b> <input style="width: 95%;" type="text"/>	<b>6.8 Remittance Charges Instruction</b> <input type="checkbox"/> Applicant (Buyer) <input type="checkbox"/> Beneficiary (Supplier) <input type="checkbox"/> Shared								

**7. Goods / Services / Utility Description**

**8. Exchange**

- Convert at Bank's spot rate
- Under Contract No.

**9. Fees & Charges**

For all relevant charges and fees:

- Debit Account No.

- Other Instructions *(please specify)*

**10. At Maturity**

- Debit our Account No.  For the principal amount of the loan, accrued interest and other relevant charges *(as applicable)*
- To convert the Pre-shipment Buyer Loan to a Post-shipment Buyer Loan for  days (and upon the presentation of such documents required by the Bank and the Bank's agreement at its sole discretion to agree to such conversion, the outstanding under the Pre-shipment Buyer Loan shall constitute an outstanding Post-shipment Buyer Loan).
- To finance an additional amount of  in  *(currency)* under the purchase order / invoice specified in this application, for  days (and upon presentation of such documents required by the Bank and the Bank's agreement at its sole discretion to agree to such financing request, such financing shall constitute a request for a Post-shipment Buyer Loan).
- Other Instructions *(please specify)*

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by the Customer at/from [www.gbm.hsbc.com/gtrfstt](http://www.gbm.hsbc.com/gtrfstt) or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this application; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms applies to the above requested trade service(s).

Signed for and on behalf of the Customer:

**Authorised Signatories and Company Chop**